



Tennessee Gas Pipeline
Company, L.L.C.
a Kinder Morgan company

June 16, 2014

Town of Andover
36 Bartlett Street
Andover, MA 01810

JUN23'14 PM 2:30

Attn: Reginald S. Stapczynski
Town Manager

RE: Tennessee Gas Pipeline Company
Northeast Energy Direct Project (NED)

Dear Mr. Stapczynski:

Thank you for your recent communication to Tennessee Gas Pipeline Company (Tennessee) dated June 11, 2014. As you may be aware, Tennessee has been operating in your community since 1951. We have a sales meter station, known as our Andover Tewksbury SMS on Biotechnology Drive. As a neighbor and as a company providing a service to your community, we do not agree with the claim that representatives of Tennessee have inconvenienced or harassed landowners in your community.

On the contrary, our representatives have been courteous and respectful when talking with individuals regarding the Project, including requesting permission to survey from those residents presently thought to be potentially in the vicinity of Tennessee's proposed natural gas pipeline Project.

The Town was notified earlier that Tennessee was about to begin efforts in the conduct of its business within the Town for gathering information and updating landowners about the proposed Project. Tennessee communicated its intentions to the Town Manager and/or Board of Selectmen by letter, dated January 8, 2014. Our representatives also introduced themselves to the police, providing the police detailed information on themselves, their vehicles, their phone and email numbers, and their proposed activities. Tennessee conducted these discussions in March and again in June.

In regard to Tennessee's outreach process, it normally starts with an introductory visit. If not possible, then a telephone contact is attempted, a letter by regular mail is often sent either as a follow up to a meeting or if Tennessee has not been able to make direct contact. All these outreach efforts are required to inform those landowners who are thought to be, at least in the early stages of planning, impacted by the proposed Project. Some landowners reject or choose to ignore our attempts to engage in discussions and unfortunately are not receiving the accurate information about the Project from those that know.



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In essence we believe the claim that Tennessee's representatives participated in inappropriate conduct is unfounded. We further believe the repetition of inaccurate claims by some may tend to lend an aura of legitimacy to the claims, which is both unfortunate and is not correct on what has transpired. Tennessee's actions have been and will continue to be lawful and respectful of the citizens of Andover as Tennessee continues to pursue the gathering of information required by them in its evaluation.

Please also note that, as a good neighbor in your community for many years, Tennessee is one of the largest operators of interstate pipelines in the country, that it is committed to transporting clean, abundant, domestically produced natural gas to the New England market, and that it has significant experience in and is nationally recognized for its commitment for the safe transportation and treatment of the environment in constructing, operating and maintaining natural gas pipelines. It is a leader in the industry.

Tennessee looks forward to meeting with the Town in the near future, and in its continuing commitment to bring information on this important Project to the residents of Andover.

Should you have any questions or require additional information, please feel free to give me a call at (860) 763-6033.

Very truly yours,

James D. Hartman
Agent – Right of Way SR II

cc: Andover Police Chief Patrick E. Keefe Andover Townsman
 Andover Board of Selectmen Paul Materazzo, Planning Director
 State Senator Barry R. Finegold Robert Douglas, Conservation Director
 State Representative James J. Lyons, Jr. John Hess, AVIS
 State Representative Frank A. Moran